



## Preparing Your Home for Selling

A *small* investment of your time will help *maximize* your profit!

### Create Curb Appeal

- Pick up all litter, toys, newspapers etc
- Repaint the front door and trim - and the rest of the house if needed
- Move all garbage cans, extra building/gardening materials into garage or shed
- Check gutters/soffit and roof for leaks
- Prune and remove dead shrubs and trees
- Sweep and clean all sidewalks and patios, remove all small items (pots, toys etc)
- Weed and edge garden and lawn
- Repair/replace broken windows or screens
- Check fences, gates and latches for broken or loose areas
- Clean the pool/hot tub
- Use driveway cleaner to remove oil stains from garage/driveway
- All exterior lights should be working
- Remove worn, stained or personalized door mats

### First Impressions

- If the front door squeaks, groans or drags – fix it
- Doorbell works!
- Finish all home renovation projects
- Do a clean sweep at the front door and entry foyer
- Repair leaky taps and toilets
- Keep toilet lids down (and flushed)
- Clean furnace and fireplace
- Tighten up door knobs, pulls, and latches
- Touch up paint and cracks where necessary
- Reseal caulking around tubs and showers
- Replace burned out bulbs
- Call Mrs. Clean to scrub or shampoo windows, walls and floors
- De-clutter everything – even furniture. Less stuff means more room!
- Reorganize closets, and keep them tidy
- Clean appliances and keep manuals handy
- Remove all extra items from countertops – kitchen and bath
- Put all your valuables away
- Open blinds/curtains to let natural light in
- Have a light on in each room
- Play soft background music
- Remove the pet food dishes/litter boxes, and pets if possible
- Make sure your home is well ventilated or freshen the air
- **During a showing**, help the prospective buyer to “move in” by not occupying “their new home”
- If you must be home during a showing, relax outside or take a short walk